

BUILDING
TOMORROW'S BUSINESS
WITH
TODAY'S SERVICE

## **CUSTOMER PARTNER APPLICATION**

#### **OUR MISSION**

At FitzMark, providing best-in-class logistics services is a top priority for our customers and carriers. By fostering these **relationships** based on trust and reliability, we can compete among the most prominent companies while maintaining an enthusiastic small business atmosphere.

#### **COMPANY INFORMATION**

FITZMARK LLC. BANK INFORMATION

Broker Authority: MC586603 Bank: BMO Harris Bank N.A.
Federal Tax ID: 20-5842234 Phone: 317.267.1267

DUNS: 796034218 Contact: Brandon Williamson
SCAC CODE: FZMK Address: 111 West Monroe St.

Year Founded: 2006 Chicago, IL 60690

#### **INDUSTRY RANKINGS**



#### **CONTACT INFORMATION**

PHONE: 317.475.0960 EMAIL: info@fitzmark.com FAX: 317.813.3920 WEB: www.fitzmark.com

CORPORATE ADDRESS: REMITTANCE ADDRESS: 950 Dorman Street 950 Dorman Street Indianapolis, IN 46202 Indianapolis, IN 46202

### **SERVICES**

FTL FREIGHT

LTL FREIGHT

FLATBED

**=₩** REFRIGERATED

### FitzMark Carrier Partner Procurement Process

Listed below is the process FitzMark takes to ensure all carrier partners are operating both safely and legally. FitzMark's proprietary TMS system utilizes Carrier411 web-based monitoring service and runs reporting daily.

DOT's Carrier Safety Rating: Each carrier entered into our carrier system or put on one of FitzMark's loads is checked on Carrier411. This shows us if the carrier has any low safety scores or scores that are in the red. If a carrier has a record of low safety ratings, they are removed from our available carrier partner pool.

Transportation Incident Record: When setting up a carrier, we investigate each carrier's incident report on Carrier411; if it shows that the carrier has reoccurring vehicle maintenance issues, we will not use them. Corrective action plans and proof of implementation are required before a carrier can be certified as a FitzMark Carrier Partner.

Penalty Assessments and Enforcement Cases: If a penalty is enforced against a carrier, we analyze the case and make sure that any penalties are addressed to the carrier when they arise. We don't hide anything from them. The penalties and guidelines to ship a FitzMark load are on each rate con we send the carrier.

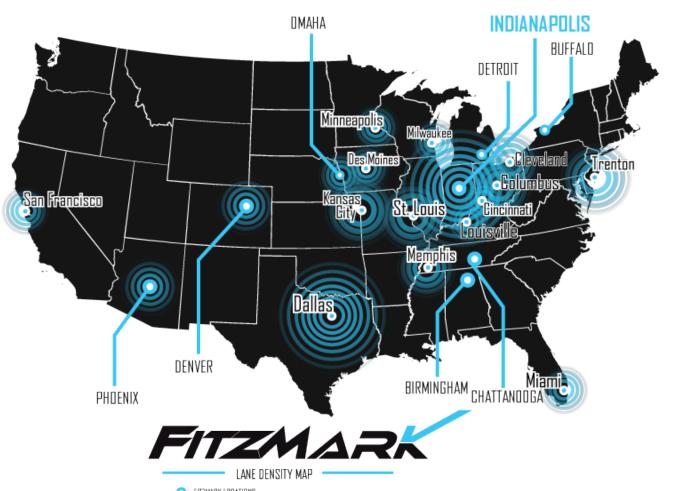
Assessment of Driver Employment and Training Processes: During our carrier setup process, our Carrier Manager requires three references and calls each to confirm the carrier's professionalism. He also investigates the length of authority each carrier of ours has. If a gap exists in the source, the carrier will be reviewed in depth. This makes sure they didn't lose their authority to malpractice.

Carrier Personnel, Liability, and Environmental Liability Insurance– FitzMark is listed as the certificate holder on their carrier partners' insurance certificates. Our system keeps track of the carriers' insurance expiration dates and the amount of coverage they have.

Carrier Maintenance and Inspection Process- FitzMark tracks all maintenance and inspection results through Carrier411.

FitzMark utilizes Macro-Point- FitzMark's proprietary TMS system implemented Macro-Point in 2017. FitzMark tracks all loads in real-time.

ELD Compliance and Retention Process: FitzMark requires all drives to be ELD compliant and works directly with driver managers to ensure drivers have ample hours of service to service each load effectively.



FITZMARK LOCATIONS

HIGH DENSITY CITIES



## Transportation YOU CAN TRUST.

www.fitzmark.com

### FITZMARK CUSTOMER CREDIT APPLICATION

\* DENOTES REQUIRED FIELDS

Business Name		* Phone Number						
Physical Address								
Billing Address  City, State, Zip Code  Do you have a third-party AP Company?  (If yes, please fill out the following)		* AP Contact  * Email address for invoices  * Company Specific Billing Instructions  (Provide any billing instructions unique to your company's accounts payable p  If none, please write "Not applicable" or N/A)						
					Yes • No	_	ii iiulie, piease wi ite	. Hot applicable of N/A/
					Address			
					Email			
Phone Number	THE FOLLOWING INFORM	MATION WILL BE KEPT	CONFIDENTIAL					
OWNERSHIP: • I	Corporation • Partnership	<ul><li>Individual</li></ul>	• LLC					
Name of Principal		Phone Number						
 Address								
BANK REFERENCE:								
Bank								
Bank Officer		Phone Number						
Account Number		Fax Number						
VENDOR REFERENCES:								
Business Name	Contact		Phone Number					
Business Name	Contact		Phone Number					
ousiness. The person signing this determs described herein.	ocument declares that he/she is auth ed certifies that all information on th	horized to sign this docur	financial institutions or firms with whom we have done ment on behalf of client, and if credit is granted, agrees to tl nderstands that payment of all freight invoices/charges					
:								
Date	Signed		Title					

Signed

### Registration Document





The U.S. Environmental Protection Agency recognizes

## Fitzmark Inc

As a Registered

# **SmartWay® Transport Partner**

Partnership Date: 10/23/2015 SmartWay ID: 30926342 Expires: 09/14/2022

Cheryl Bynum

Center Director, SmartWay Transport Partnership

Cheef & Byrund



1200 New Jersey Ave., S.E. Washington, DC 20590

SERVICE DATE May 9, 2008

DECISION MC-586803 FITZ MARK LLC INDIANAPOLIS, IN REENTITLED FITZMARK, INC.

On May 5, 2008, applicant filed a request to have the Federal Motor Carrier Safety Administration's records changed to reflect a name change.

#### It is ordered:

The Federal Motor Carrier Safety Administration's records are amended to reflect the carrier's name as FITZMARK, INC.

Within 30 days after this decision is served, the applicant must establish that it is in full compliance with the statute and the insurance regulations by having amended filings on prescribed FMCSA forms (BMC91 or 91X or 82 for bodily injury and property damage liability, BMC 34 or 83 for cargo liability, or a BMC 84 or 85 for property broker security and BOC-3 for designation of agents upon whom process may be served) submitted on its behalf. Copies of Form MCS-90 or other "certificates of insurance" are not acceptable evidence of insurance compliance. Insurance and BOC-3 filings should be sent to Federal Motor Carrier Safety Administration, 1200 New Jersey Ave., S.E., Washington, DC 20590.

The applicant is notified that failure to comply with the terms of this decision shall result in revocation of its operating rights registration, effective 30 days from the service date of this decision.

To verify that the applicant is in full compliance, call (202)358-7000 or visit our web site at: http://ii-public.fmcsa.dot.gov. Any other questions regarding the action taken should be directed to (202)366-9805.

Decided: May 6, 2008

By the Federal Motor Carrier Safety Administration

Kathy Weiner, Chief Information Systems Division

Kathy A. Weiner

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#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 9/21/2021

\$2,000,000

GENERAL AGGREGATE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

		INSURER F:			
		INSURER E:			
Indianapolis IN 46202		INSURER D:			
950 Dorman Street		INSURER c : Lloyds Syndicate Chaucer 1084		22292	
FitzMark, LLC		INSURER B: Travelers Casualty and Surety Co America		31194	
			ovington/Lloyds Syndicate Cha		13027
www.aon.com			(4)		
		INSURER(S) AFFORDING COVERAGE			NAIC#
Little Rock, AR 7220	03	E-MAIL ADDRESS:	certificaterequest@aon.co	om	
PO Box 3870		PHONE (A/C, No, Ext):	501-374-9300	FAX (A/C, No):	
PRODUCER Aon Risk Services So	outhwest, Inc.	CONTACT NAME: Aon Risk Services Southwest, Inc.			

CERTIFICATE NUMBER: 64032836 REVISION NUMBER THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL SUBR POLICY FFF POLICY FXP INSR TYPE OF INSURANCE POLICY NUMBER (MM/DD/YYYY) INSD WVD (MM/DD/YY) **COMMERCIAL GENERAL LIABILITY** VBA82719400/10935621AA 10/1/2021 10/1/2022 ✓ EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) CLAIMS-MADE ✓ OCCUR \$100,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000

PRO-JECT POLICY LOC PRODUCTS - COMP/OP AGG \$2,000,000 ✓ OTHER: Third Party Liability \$5,000,000 Per Occurrence COMBINED SINGLE LIMIT (Ea accident) С **AUTOMOBILE LIABILITY** \$5,000,000 ANY AUTO BODILY INJURY (Per person) \$ OWNED SCHEDULED **BODILY INJURY (Per accident)** \$ AUTOS ONLY AUTOS NON-OWNED PROPERTY DAMAGE HIRED \$ AUTOS ONLY AUTOS ONLY \$ Contingent Auto Liability 10935621AA 10/1/2021 10/1/2022 **UMBRELLA LIAB** EACH OCCURRENCE OCCUR \$ **EXCESS LIAB** CLAIMS-MADE AGGREGATE \$

DED RETENTION \$ 10/1/2022 В WORKERS COMPENSATION UB-1P314531-21-43-G 10/1/2021 PER STATUTE AND EMPLOYERS' LIABILITY Y/N ANYPROPRIETOR/PARTNER/EXECUTIVE E.L. EACH ACCIDENT \$1,000,000 Ν OFFICER/MEMBER EXCLUDED? (Mandatory in NH) E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 lf yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT | \$1,000,000 10935621AA 10/1/2021 10/1/2022 \$250,000 Limit Cargo Legal Liability

10/1/2021

10/1/2022

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

10935621AA

Reefer Breakdown Included

Errors & Omissions

GEN'L AGGREGATE LIMIT APPLIES PER:

CERTIFICATE HOLDER	CANCELLATION			
**EVIDENCE OF COVERAGE**	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.			
	AON Risk Services Southwest, Inc.  Aon Risk Services Southwest, Inc.			
	Aon Risk Services			

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\$500,000 Per Occurrence

## Form W-9

(Rev. October 2018) Department of the Treasury Internal Revenue Service

# Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.						
	FitzMark LLC						
	2 Business name/disregarded entity name, if different from above						
page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check following seven boxes.	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):					
e. ns on	☐ Individual/sole proprietor or ☐ C Corporation ☐ S Corporation ☐ Partnership single-member LLC	Trust/estate	Exempt payee code (if any)				
typ	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership						
Print or type. Specific Instructions on page	Note: Check the appropriate box in the line above for the tax classification of the single-member owner LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owne another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-n is disregarded from the owner should check the appropriate box for the tax classification of its owner.	Exemption from FATCA reporting code (if any)					
eci	Other (see instructions) ▶		(Applies to accounts maintained outside the U.S.)				
Sp	5 Address (number, street, and apt. or suite no.) See instructions.	quester's name a	nd address (optional)				
See	950 Dorman Street						
(,)	6 City, state, and ZIP code						
	Indianapolis, Indiana, 46202						
	7 List account number(s) here (optional)						
Par	Taxpayer Identification Number (TIN)						
Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get TIN</i> , later.  Note: If the account is in more than one name, see the instructions for line 1. Also see <i>What Name a Number To Give the Requester</i> for guidelines on whose number to enter.		or	identification number				
			3 0 4 2 2 3 4				
Par							
	penalties of perjury, I certify that:						
2. I an Ser	number shown on this form is my correct taxpayer identification number (or I am waiting for a nin not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I h vice (IRS) that I am subject to backup withholding as a result of a failure to report all interest or donger subject to backup withholding; and	ave not been n	otified by the Internal Revenue				
3. I an	n a U.S. citizen or other U.S. person (defined below); and						
4. The	FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is	s correct.					
Certifi you ha acquis other t	cation instructions. You must cross out item 2 above if you have been notified by the IRS that you a tive failed to report all interest and dividends on your tax return. For real estate transactions, item 2 do ition or abandonment of secured property, cancellation of debt, contributions to an individual retirement than interest and dividends, you are not required to sign the certification, but you must provide your contributions.	re currently subject not apply. Fo	r mortgage interest paid, (IRA), and generally, payments				
Sign Here		A STATES	2021				
Gei	neral Instructions  • Form 1099-DIV (divide funds)	ends, including	those from stocks or mutual				

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to <a href="www.irs.gov/FormW9">www.irs.gov/FormW9</a>.

#### **Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
   Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

### FitzMark's Valued Carrier Partners

Over the past 12 years, FitzMark has built strategic partnerships with carriers committed to providing timely and the best service possible. FitzMarkhas built these strong relationships based on mutual respect and honesty that we are here to service the needs of our customer partners. When our customers are successful, we are successful. Our carriers are the assets we rely on day in and day out to service our customer's partners. These carriers have access to intrastate, regional, warehousing, LTL, partial, refrigerated, flatbed, over-dimension, drop trailer, and international shipments.

# FitzMark's MacroPoint Integration

FitzMark's proprietary TMS system integrated MacroPoint tracking in 2017. We understand that service is the one factor that sets us apart from our competitors. That is why we implemented MacroPoint to be used on all FitzMark loads. FitzMark is also in the process of integrating with MacroPoint's API.

FitzMark is committed to this new procedure and currently uses the MacroPoint to provide real-time tracking to our customer partners. FitzMark doesn't obtain tracking information from our carrier partners' ELD devices. However, we require all carriers to supply the driver's phone number before being dispatched on any FitzMark load. We also work with the carrier's driver managers to ensure their driver/drivers have available hours of service to complete the shipments in the respective allotted transit time.